

The background features a dark purple field with intricate, flowing, wavy lines in a lighter shade of purple. These lines create a sense of movement and depth. A large, semi-transparent rectangle is centered over the image, serving as a backdrop for the text.

AmerisourceBergen



Amy Hansen

Sr. Director & Group Product Owner, AmerisourceBergen

Amy Hansen is a Senior Director and Group Product Owner for AmerisourceBergen Specialty GPOs. In her current role, Amy leads the product teams for GPOconnect and GPO Solutions. The continued progress towards building a platform that serves our GPO Members, Manufacturer Partners, Sales and Operations is top priority for Amy. In prior roles at AmerisourceBergen, Amy worked in product management for IntrinsiQ Specialty Solutions in the clinical and innovation space.

AmerisourceBergen
Specialty GPOs

AB GPOconnect

Bringing GPO Information and Analytics to the Future

Amy Hansen, Senior Director & Group Product Owner
GPO Solutions & Specialty GPOs

AmerisourceBergen Specialty GPOs

AB GPOconnect

The dashboard for a Test GPO user displays the following information:

- Greeting:** Hello, Test GPO!
- User Role:** Your Account Manager, **Arnell Turner**, v5TOR6@amerisourcebergen.com
- Calendar:** Today's date: Tue, 20 Sep 2022. Quarter end date: Fri, 30 Sep 2022. 9 days left in the quarter.
- GPO Scorecard Watchlist:** Select Account: 0600070W - 7021 CENTURY ONCOLOGY INC. Select Frequency: In Quarter. View All button.
- Activity Log:** Table with columns for Activity, Comments, and Sold To. It lists three agreements with GPO to the Activated NCH.
- Summary Cards:**
 - 0 Payments in Processing
 - 114 Payments Completed
 - 3 Single Dose Comparisons
 - 0 Agreements in Progress
 - Contract Playbook
 - GPO Value Report (Updated on Oct 16, 2021)
 - 0 HIN changes requiring approvals

The dashboard for a David user displays the following information:

- Greeting:** Hello, David!
- User Role:** Your Corporate Account Director, **Philip Bruce**, pbruce@amerisourcebergen.com
- Calendar:** Today's date: Tue, 15 Mar 2022. Quarter end date: Thu, 31 Mar 2022. 13 days left in the quarter.
- Summary Cards:**
 - 9 Rosters Published as of March 14, 2022 (View Rosters)
 - 23 Overdue Payments (Take Action)
 - Partnership (View Details)
 - GPO Value Report (Updated on Oct 16, 2021)
 - 0 HIN changes requiring approvals (View and Approve)
- External Links:** ION Solutions, PIN Solutions, Specialty Advancement Network, ABC Order.
- Footer:** AmerisourceBergen. Copyright ©2022 AmerisourceBergen Corporation. All Rights Reserved. Email Support button.

AmerisourceBergen Specialty GPOs

What we heard from you and our plans of action

User Groups & Surveys

Our Feedback

Our Plan for You

GPOconnect is easy to use

We designed GPOconnect to be intuitive with easy navigation, quick access shortcuts, and workflows that make sense... even for first time users!

There is always room for improvement. We are constantly striving to create better experiences and that means continually refining our current logic and building new logic with all feedback combined.

Having access to monthly account data is very helpful

We know! We use GPOconnect daily in our work lives. Having constant access without interruption is critical to our platform and we want to ensure GPOconnect is there when you need it.

Not only are we working on new data features, but we are thinking about the future and growth. This means that we must maintain a platform that is stable, scalable, and runs with optimal performance.

There is a lot of value in the reports and scorecard, but where are the tools for visual graphical analysis ?

The best thing about our customers and the opportunities that we have to interact with you in meetings, or even one-on-one, is the birth of great ideas and working together to make them real.

Our users want more / easier access to tools. The foundation of GPOconnect is built on technology that will allow us to provide the visual elements and dashboards that can ride on top of the valuable data reported underneath. Let's talk together about how this can work best for you!

How can we be involved in what goes into GPOconnect?

Our purpose is to involve our stakeholders like yourselves! We want to work with you to take the right approaches and design the right workflows that bring value to your business.

We will continue to hold User Group meetings for our members and our pharma partners on a regular basis. We would also love to come visit you and see how GPOconnect is helping you in your daily activities and talk about how we plan together the best functionality to deliver.

Our continued commitment to you through innovation

Incubate, Innovate, and Launch

MVP: January 2021

- Portal created and available
- Improved data accuracy
- Scorecards
- Value report
- Rebate payment tracker
- Rebate payment summary
- HIN management
- Member rosters
- Manufacturer reporting

Release 2: Final - June 2022

- Streamlined onboarding and enrollment
- Digitized agreements and declaration processes
- Enhanced member opportunity reporting
- Integrated Contract Management process for GPO Members
- Foundation for Baseline File Capture to shorten the time to Scorecard readiness
- Implemented Single Dose Comparison Tool

Today

Release 3: Final – October 2022

- Integrated Contract Management process for GPO Members
- Digitized the Single Dose Comparison Tool to share with our GPO Members in GPOconnect
- Continued to build our tool suite by including the Universal Score tool to work alongside the Single Dose Comparison.
- Rebate Payment Management Revisions
- Allocation Report
- Improved Rebate Payment Summary View
- GPO Contract Playbook
- GPO Operations improved efficiencies expediting agreements to deliver the Scorecard shortly after a new quarter begins

Future Work

Release 4: New Enhancements for 2023

- Enhance functionality
- Shift focus to advanced features and strategic differentiators
- Continuous refinement of our product roadmap as build progresses.
- Constant discovery through the course of implementation and user engagement

AmerisourceBergen Specialty GPOs

The GPOconnect Product and an Operating Team

Vision

Develop a digital portal to streamline core GPO processes, improve data accuracy and availability, and create transparency and trust, while ensuring flexibility and scalability to support growth and synergy, ultimately offering a **seamless customer experience**.

Product

Deliver cutting edge functionality in a great user experience that delivers value. Continuous improvement to our existing features by leveraging our customer base and collecting insights and feedback to quickly pivot and answer your needs

Service

Mobilize a full-time operating team and begin building towards future state vision, starting with foundational elements and high priority features that generate the most business value

Insights & Analytics

Diving deep with our data science team to deliver predictive and prescriptive analytics to aid in the right timed purchasing, market dynamics and more

AmerisourceBergen Specialty GPOs

We are just getting started...

Pharmacy dispensing data synergies

Integration with AB Order

Evidence-based GPO contracting

Mobile app with notifications

Purchasing and cart optimization

Integration with C> optimization

Newly identified, previously unrealized value for providers and practices

The image features a decorative header and footer with a blue and purple gradient background. Numerous thin, dark lines representing fiber optic cables are visible, each ending in a small, glowing light. The lights in the header are primarily yellow and orange, while those in the footer are more varied, including yellow, orange, and red. The central area of the image is a solid white background.

Q&A

Thank
you