

Smart Rx Analyzer

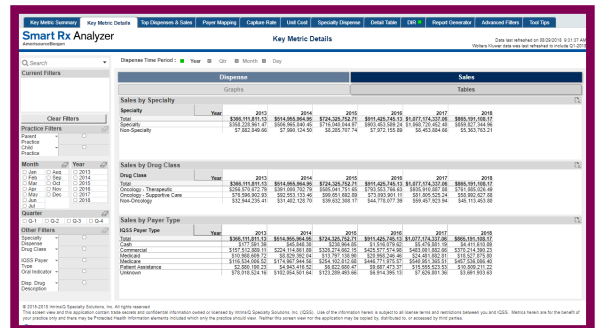
Access insights for your in-office dispensing program



Smart Rx Analyzer provides specific insights into the performance of your in-office dispensing program, enabling you to quickly detect patterns and initiate action that can improve clinical operations and efficiencies. Specialty Oncology Network (SON) members have access to this innovative tool that gives you the information you need to manage the operational flow of dispensing, adapt to dispensing trends and enhance patient care.

Key Insights

- Optimize the **performance** of your **in-practice dispensing program**
- Determine **high and low capture rates** by prescriber and drugs
- Evaluate and modify **practice workflow** to improve capture rates
- Evaluate **realized sales and missed opportunities**
- Examine **drug acquisition costs and expected payments** by patients and payers
- View **drug sales and associated margins**
- Better understand **prescription retention and growth (or loss)**
- Apply **estimated DIR fees** to margins
- Manage **compliance to contracts**
- Benchmark **dispensing metrics** against all other SON members

The dashboard provides detailed data in three tables:

- Sales by Specialty:**

Specialty	2013	2014	2015	2016	2017	2018
Total	\$286,118,817.02	\$614,966,864.90	\$724,326,742.29	\$814,426,740.12	\$1,077,474,327.68	\$885,181,069.17
Chemotherapy	\$172,222,584.42	\$326,089,016.43	\$374,041,212.47	\$382,031,139.24	\$514,482,252.61	\$492,141,141.24
Immunology	\$113,896,232.60	\$288,877,848.47	\$350,285,529.82	\$432,395,600.88	\$562,992,075.07	\$393,039,927.93
- Sales by Drug Class:**

Drug Class	2013	2014	2015	2016	2017	2018
Total	\$286,118,817.02	\$614,966,864.90	\$724,326,742.29	\$814,426,740.12	\$1,077,474,327.68	\$885,181,069.17
Chemotherapy - Therapeutic	\$152,610,222.62	\$326,089,016.43	\$388,941,712.62	\$376,031,139.24	\$514,482,252.61	\$492,141,141.24
Chemotherapy - Supportive Care	\$21,212,361.98	\$62,788,832.04	\$65,343,517.20	\$106,000,000.00	\$148,000,000.00	\$100,000,000.00
- Sales by Payer Type:**

CGS# Payer Type	2013	2014	2015	2016	2017	2018
Total	\$286,118,817.02	\$614,966,864.90	\$724,326,742.29	\$814,426,740.12	\$1,077,474,327.68	\$885,181,069.17
Commercial	\$187,712,089.11	\$324,174,461.28	\$333,724,862.12	\$423,174,862.12	\$423,174,862.12	\$373,214,389.23
Medicaid	\$10,969,000.00	\$18,780,000.00	\$17,780,000.00	\$17,780,000.00	\$17,780,000.00	\$17,780,000.00

Features

- Flexible experience for users of all levels
- Secure web portal
- Self-service analytics
- Easy to interpret graphs and visuals
- Ability to export dispensing data
- Quick click to obtain DIR fee impact

Improve your in-office dispensing program operations with Smart Rx Analyzer.

For more information, contact your clinical practice consultant or email SON@iononline.com.